

SEPTEMBER SNAPSHOTS

District

Sales chances



Days on market



Median price



Maryland

Sales chances

Days on market

Median price

| County | Sales chances | Days on market | Median price |
|------------------------|---------------|----------------|--------------|
| Anne Arundel County | 11% | 130 | \$285,000 |
| Frederick County | 12% | 92 | \$224,000 |
| Howard County | 14% | 73 | \$373,200 |
| Montgomery County | 18% | 72 | \$329,950 |
| Prince George's County | 15% | 91 | \$182,500 |
| Charles County | 14% | 125 | \$247,500 |

Virginia

Sales chances

Days on market

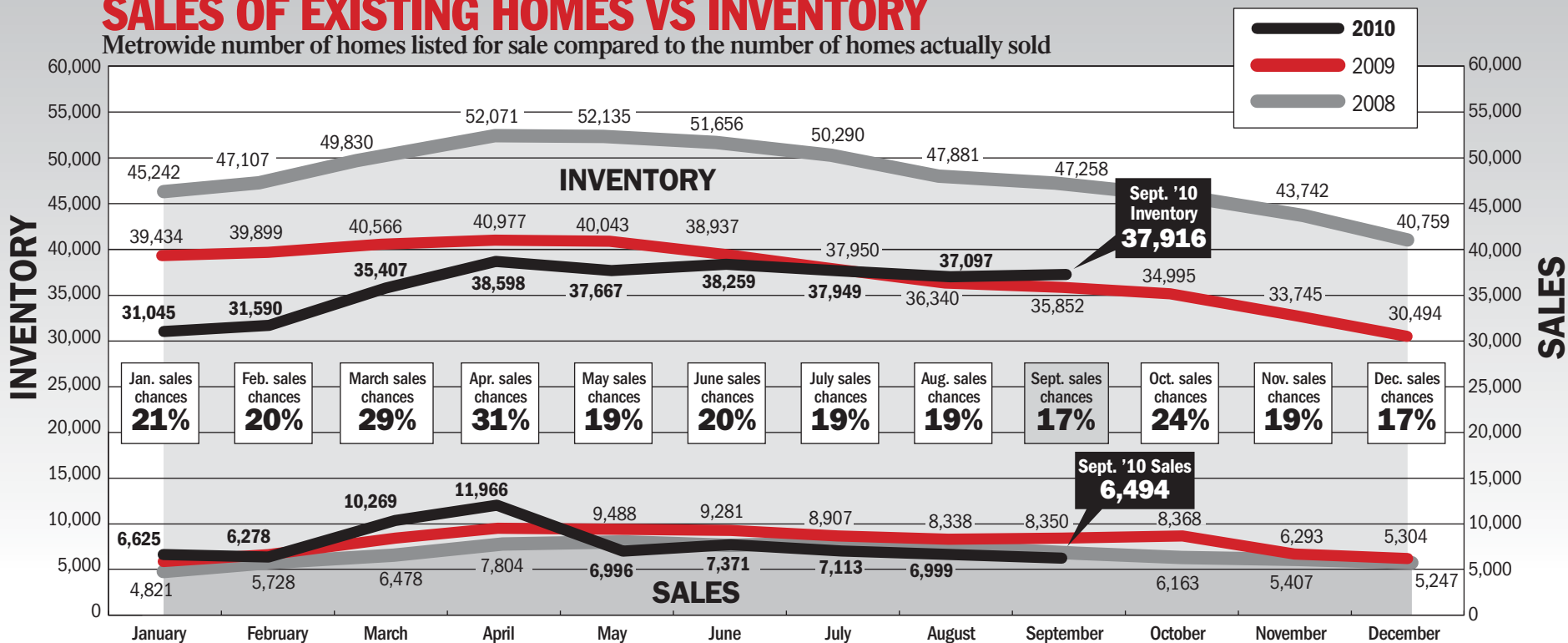
Median price

| County | Sales chances | Days on market | Median price |
|-----------------------|---------------|----------------|--------------|
| Alexandria | 16% | 57 | \$460,000 |
| Arlington County | 20% | 62 | \$460,750 |
| Fairfax County | 22% | 52 | \$380,000 |
| Loudoun County | 18% | 56 | \$375,000 |
| Prince William County | 23% | 43 | \$237,000 |
| Stafford County | 17% | 67 | \$233,900 |

Source: Metropolitan Regional Information Systems, Inc.

SALES OF EXISTING HOMES VS INVENTORY

Metrowide number of homes listed for sale compared to the number of homes actually sold



Source: Metropolitan Regional Information Systems, Inc.